

# Master in Management

The Master in Management program is designed for early-career individuals seeking a solid business foundation. The curriculum not only builds a solid foundation in business, but also emphasizes the development of interpersonal skills, analytical data-driven decision-making abilities, and managerial tools applicable in the workforce.

The curriculum spans three quarters and consists of approximately 36 units, comprised of 28 units of core requirements and 8 units of elective offerings. Students have the flexibility to choose from a range of elective courses which align with the current market demands.

The Master in Management program provides substantial benefits for students' professional growth and long-term career aspirations. First, the program provides a comprehensive and structured curriculum, enabling students to build a solid foundation in business and general management. This diverse skill set enhances their competitiveness and potential for advancement across industries. Second, for those without prior business education or limited work experience, the program facilitates the development of a holistic understanding of essential business concepts, spanning finance, marketing, strategy, and leadership. Third, the curriculum emphasizes analytical and data-driven decision-making skills, equipping students to tackle complex business challenges with informed choices. This highly-valued skill set aligns with today's dynamic business landscape. Fourth, students benefit from an extensive network comprising peers, faculty, and industry professionals, fostering collaboration, and creating valuable connections for potential job opportunities. Finally, the program's flexibility through elective courses empowers students to tailor their education to their specific interests and career goals, whether pursuing a specialization or exploring a range of elective offerings, thereby acquiring expertise aligned with market demands.

Applicants may apply directly to the Paul Merage School of Business. Applicants must meet all the prerequisite requirements at the time of matriculation into the program. Admission to graduate-level standing in the Paul Merage School of Business is accorded to those possessing an undergraduate degree with an acceptable level of scholarship from an institution of recognized standing.

Applicants for admission will be evaluated on their academic record and potential for leadership, as demonstrated by the materials submitted in the application. These materials must include official university transcripts, two letters of recommendation, two essays, a resume, and a personal interview (by invitation only).

If the potential applicant received their undergraduate degree from a foreign country and their primary language is not English, they will be responsible to take the TOEFL exam with a minimum score of 80 on the internet-based test. A Pearson Test of English (PTE) may be substituted for the TOEFL. The minimum score for the PTE is 53.

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| A. Complete:  |   |
| MNGE 201  | Business Statistics                       |
| MNGE 202  | Organization and Leadership               |
| MNGE 203  | Financial and Managerial Accounting       |
| MNGE 205  | Marketing                                 |
| MNGE 207  | Data and Machine Intelligence             |
| MNGE 208  | Operations                                |
| MNGE 209  | Financial Management                      |
| MNGE 210  | Strategy                                  |
| MNGE 211  | Business Immersion and Career Preparation |
| MNGE 298A   | Master in Management Capstone Prep        |
| MNGE 298B   | Master in Management Capstone Projects    |
| B. Select two MNGE elective courses from the following: |   |
| MNGE 212  | Environmental Policy                      |
| MNGE 217  | Sustainability as a Competitive Advantage |
| MNGE 274  | Business Data and Management              |
| MNGE 279  | Digital Strategies and Markets            |
| MNGE 294  | Edge: Innovation in the New Digital Age   |
| MNGE 290  | Special Topics in Master in Management    |